

**2017 BCTA Bi-Annual Meeting Minutes**

**September 3<sup>rd</sup>, 2016**

**NOTSC**

7:32 meeting called to order by Geoff Fern.

Motion to accept minutes by Geoff Fern, seconded by Darryl Webber, all in favour.

**Roll call of officers**

Geoff Fern – President

Jerry Broten – Vice-President

Bruce Davies – Past-President

Dave Wade – Past-President

Leo Pike – Central Handicap Committee

Mike Casarin – South Okanagan

Leo Pike – Rangers

Darryl Webber – Cowichan

Dave Hesketh – KWA

Gary – Campbell River

Carlos – Pitt Meadows

Bruce Davies – North Okanagan

Dave – Courtenay

Lubin Izov – Mission

Jerry Broten – Vancouver

Minutes from the AGM at NOTSC, May 21<sup>st</sup>, 2016, read by Geoff Fern

- Geoff Fern proposes that there are no amendments to the minutes and that the minutes be accepted as read. Seconded by Dave Wade. All in favour, carried.

**Business Arising / President's Report**

by Geoff Fern

Handover to the new committee

- No real handover aside for the Secretary/Treasurer position from Geoff Fern to Marshall Wirawan
- Files and archives have been transferred
- Old bank account has been closed a month ago because it was up in the Okanagan and Marshall wants to open a new one that is closer to where he lives
- The reason the closing of the old account was so late is because Geoff had to wait for the June statement to arrive to show that all the Provincial cheques have been cashed in
- The new bank account is now open with TD and Marshall have begun putting money in there
- Geoff will be meeting Marshall in the next 10 days and the handover will be finalized
- Anything from now on for the Secretary/Treasurer will go to Marshall Wirawan

PITA Shoot Application form

- Attached to your minutes package is the PITA Shoot Application form with Marshall's mailing address
- Form can also be scanned and sent by email to Marshall
- The forms must be submitted by end of September because Michelle Wade will be producing the pocket calendars in October
- The shoots must be coordinated so that there are no conflicts between clubs

### **Treasurer's Report**

by Geoff Fern

#### Bank account closure

- When old bank account was closed, Geoff took a cheque for \$13,000 and sent it to Marshall to be deposited into the new account
- Unknown how much funds are in the new account at the moment

#### Budget

- Geoff has put together a rough budget for 2017 and attached it to the package.
- Assumption of targets thrown for 2017 is 750,000.
- Last year, we threw about 795,000; We are currently down about 5%.
- Geoff anticipates that the final number for 2017 will be between 750,000 and 800,000.
- Provincial sponsors to remain at 8 for \$500 each.
- Provincial shoot fees to increase to \$32 that is due to the clubs having to pay minimum wage for workers; expenses are going up and revenues are on the decline.
- Off that 32 cents target fees, 25 cents will go to the club.
- We have to ensure that the two clubs that are currently able to host the Provincials do not lose money.
- Advertising to remain static at \$450.
- Geoff would like each club to find a sponsor for each event in the Provincials.
- Refund would likely remain around \$2,000.
- Provincial attendance to remain 100-130 shooters.
- Marshall will be doing the books using Quickbooks online.
- President's travel \$500.
- Secretary stipend \$4500.
- Other spending listed.
- Profit projected at \$5,000.
- BCTA is not here to make money; it is supposed to stay solvent and be able to pay the bills; we are not supposed to have thousands of dollars in the bank earning interest.
- No questions on the budget from the floor.

#### Trends

- As of June, we 5% down on targets thrown and 7% down on number of shooters.
- Trend is going down, we need to find new shooters.

- Jobs and family are the two common reasons why shooters are not able to travel and participate at shoots.
- We need to get younger shooters in as Junior buckles are left unclaimed during the Provincials.

#### Youth Program

- Proposed by Les Madsen and Art Moore.
- They were going to look at it but Geoff have not heard back.

#### NEW BUSINESS

##### BCTA Fees at Provincials - Unknown

- It was suggested that the BCTA would have \$30,000 at the end of June.
- We should look at waiving the BCTA fees at the Provincial Shoot so all shooters benefit and not just the top shooters getting cash prizes.
- Geoff – I agree that we should not be paying the BCTA fees at the Provincials.
- Unknown – There is only \$13,000 in the bank account and what Marshall will be receiving. The \$40,000 that was there years ago are gone.
- Geoff – Correct. There is only \$13,000 at the moment. We will look at taking off the BCTA fees at the provincials.
- Lubin – Does the BCTA share profits from the Provincials with the clubs in BC? You would attract more shooters to the Provincials if the profits are shared with the clubs.
- Geoff – The shooters in BC share the profit by virtue of the trophy package and the added money. And the BCTA adjust those numbers based on how much money we have. Nothing goes back to the club.
- Lubin – Has anyone compiled statistics in the last 5, 10, 15 years on the number of shooters and part of the province where they came from? We should hold the provincials at other places based on statistics.
- Geoff – Shooter numbers are decreasing because of age and there are not enough new and younger shooters to replace them.
- Darryl Webber – there is only 2 clubs that can host the provincials due to the number of trap fields required.

##### Zone Reps

- Mike Ramsay is the zone rep for lower mainland.
- Geoff will ask Chris McFarlane if he is willing to be the zone rep for the island.

##### Grand Pacific

- Halfway through the Grand, Geoff brought up the subject of Canadian shooters, Canadian fees during the meeting. We normally have 38-45 Canadian shooters at the Grand and when the subject was brought up, there were only 12 Canadian shooters in attendance. This idea was met with resistance but Geoff explained that the loss of 30 shooters translates to about \$25,000 in

loss revenue for the Grand. Sue Brewer said that it is a possibility but have to be arranged 1 month ahead of time and:

- Entry fees in Canadian, paid in advance, and any added money received paid out in Canadian
- Option in USD and paid out in USD
- Most in attendance stated that if you want to shoot at the Grand, then you will have to pay in USD, no exceptions.
- Geoff reiterated that if the sharp decrease in the number of shooters is due to the exchange rate, it has to be dealt with.
- Sue Brewer's idea will be considered by the board but unlikely to be endorsed.
- Bob White was elected as a director of the PITA Board.

### **Good and Betterment of the Sport**

Sub Gauge at Provincials

- Darryl would like to know if more thought has been given to the sub-gauge at the Provincials.
- Geoff – we haven't. Where would we put it?
- Darryl – After the singles, just like at the Grand.
- Geoff – how many people participated at the Grand?
- Darryl – 60 shooters out of 400.
- Geoff – The problem would be when to do it and the lack of tubes. We will look into having the sub gauge event in Vancouver next year.

Meeting adjourned.

Next meeting – May 20<sup>th</sup>, 2017, AGM at VGC.